



General Membership Zoom Meeting



September 23, 2021

9:00 a.m.

Register few days before

Fee Match Program Available For New or Expired Memberships

CO-OPP is aware that many of our Chapter members have faced financial hardships related to the COVID-19 pandemic. Also, many agencies and entities do not currently have funding to subsidize the costs for CO-OPP membership for their employees. The Board would like to retain our valued members, and continue to offer them the benefits of membership in CO-OPP.

To fulfill this goal, the Chapter has launched a Membership Fee Match Program. The Program will provide a 50% match (total \$20.00) for either the **renewal of an expired membership**, or for the **initial membership for a new member**. The Program is available from through December 31, 2021.

Participation in this Program can be requested by either an individual who meets the criteria, or an employer who is paying the membership fee for a qualified employee. A regular member with a currently active membership would not be able to "extend" the length of their existing active membership, they would only become eligible if their membership expires during the life of the Program.

As part of eligibility for the Program, requestors will select a committee to join after entering or re-entering the Chapter. You may select one or more of the following Committees as part of your request to participate in the Fee Match Program. You will be paired with a committee of your choosing after your membership application is completed. Information for each committee is available on the [CO-OPP website](#).

Awards & Scholarships
Budget & Finance
Bylaws
Outreach
Community Affairs
Education
Encore
ICPC

Legislation
March Is Purchasing Month
Membership
NIGP Liaison
Nominating
Program
Public Relation
Strategic Planning

Please submit your request to participate in this Program to member-at-large@coopp.org prior to submitting your new or renewed membership request via the CO-OPP website. You will receive a response to confirm your eligibility and assist you with submitting your official membership request.

Central Ohio Organization of Public Purchasers

PO Box 2122
Columbus OH 43216

info@coopp.org

Lori Byrd, CPPB, President



MISSION

Promote professionalism in public procurement by providing a forum for shared resources and education for members

VISION

To lead and promote excellence in public procurement



**General Membership
November Brunch**

**November 18, 2021
9:00 AM
at the
Boat House**



What Have You Missed?

NIGP's **RADIO NIGP** continues to produce monthly segments since the initial listing in the May edition of The Procurement Edge. Catch up on the Radio News, a [complete Radio NIGP Collection](#).

May's broadcast **REIMAGINE** – “Resilience” and it's meaning based on experiences, specifically during the past year with COVID19, included:

- **Legally Speaking:** Discusses how to make new ideas “stick” instead of reverting to business as usual, and thoughts about whether laws may need to change to implement your ideas.
 - **Good in Orange:** Examines P-Card fraud and misuse at an institution of Higher Education; and how they bounced back from it.
 - **Commentary:** Mothers (and fathers) are a perfect picture of resiliency and are worthy of being celebrated every day!
 - **Hot Topics:** The age-old question of when to use an RFP is discussed, with a bit of emphasis on gaining the best value for our clients.
 - **Chapter Updates:** Chapter members and Ambassadors speak about NIGP's Chapter Academy,
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June's Broadcast **RETURNING TO WORK** – What can we expect? What are the various perspectives? What kind of support can we provide? How does this topic resonate with you and your entity? Topics covered?

- **Word of the Day**
 - **Tech Talk:** Ransomware
 - **Commentary:** The effect on staff of returning to work.
 - **Hot Topics**
 - **Chapter Updates**
-

July's Broadcast **NIGP FORUM 2021** – NIGP Virtual Forum can only mean one thing – an expanded Forum addition for July's Radio NIGP show. Here is what was waiting for you in July.

- **Word of the Day:** Questions to get viewers thinking about attending Forum.
 - **Interviews with NIGP:** Advise for first time attendees, how to choose sessions to attend and importance of networking.
 - **Chapter Updates:** How NIGP Chapters are supporting their members attending Forum.
 - **Hot Topics:** The Hot Topics trio discusses how they make their presentation choices and offers their recommendations.
 - **Tech Tips:** Highlighting Forum's Technology track.
 - **Legally Speaking:** Introduces the Forum Legal Aspects track segments and the Procurement in the Courtroom case.
 - **Commentary:** Discussion on the importance of truly attending ourselves, supporting others as they attend, and seeking knowledge and perspectives from others that are attending.
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August's Broadcast addresses the transition back to the office by looking at how working people manage time spent at and outside of work, and two new segments.

- **Word of the Day** – provides definition for work life balance.
- **Hot Topic** – What does Supplier Training have to do with Work/Life Balance?
- **Interview** - NIGP's Carrie Rawn discusses the upcoming NIGP Leadership Summit
- **Way to Grow (NEW)** – Introduces NIGP's Mentorship Program
- **Legally Speaking** – Conversation Jon Walton, Mike Bevis and Richard Pennington
- **Visionary View (NEW)** – Interview with Denise Finn, Procurement Mgr., City of Fort Myers, FL
- **In Orange** – A story about workplace harassment and its impact on employee's work/life balance.
- **Commentary** – Tips on how to maintain a healthy work/life balance.

UPPCC Certification Digital Badges



The Universal Public Purchasing Certification Council (UPPCC) established a program to provide holders of the UPPCC certifications with a digital version of your certification credentials. The digital image contains verified metadata that describes the qualifications of the certification and the process required to earn them.

The badges can be used in email signatures, digital resumes, and on social media sites such as LinkedIn, Facebook, and Twitter. There is no fee for this service and acceptance of your badges is entirely up to you.

To claim your badge:

Current (non-lapsed) certificants will receive an email* inviting you to accept your badge

Click on "Accept your badge" link in the email

Create an account at Acclaim using your email address

Click "Accept" to accept your badge

Start sharing your achievement! Add your CPPO/CPPB to your LinkedIn profile and email signature (Outlook and Gmail), embed it on a website, or share it on your digital resume, Facebook, or Twitter accounts.

If you didn't receive the email from UPPCC, go directly to youracclaim.com and create an account using the same email you use for your MyUPPCC account. Once logged in, you can accept your badge(s).

For more information visit [UPPCC Certification Digital Badges](#)

*UPPCC Digital Badging is hosted by UPPCC's partner, Acclaim. Emails may come from admin@youracclaim.com. Those who hold multiple certifications will receive an email for each, but you may accept your badges all at once.



Committees need your
assistance

[Join a Committee!](#)

"Accept the challenges, so that you may feel the exhilaration of victory." - General George S. Patton

UPPCC Certification Schedule



The Universal Public Procurement Certification Council (UPPCC) announced new examinations for both the Certified Public Procurement Officer® (CPPO®) and Certified Professional Public Buyer® (CPPB®) effective with the October 18-30, 2021, examination window.

The change to the examinations comes after the completion of the most recent universal Job Analysis in June 2020. The examinations are based on the competencies that underpin the profession of public procurement. The CPOO exam focuses on all competencies needed to demonstrate leadership in the six domain areas, while CPPB exam focuses on the practices-level knowledge required to be proficient in this important work.

More information regarding the domain headings and associated weights for exam is available on the UPPCC website at [New Exams](#).

Exam schedules for Fall and Spring Exams are below, be prepared for success.

Fall Exams: Oct 18-30, 2021

Exam App
Window Opens

**May
1**

Apply
By

**Jul
12**

Apply w/ Late
Fee By

**Jul
26**

Schedule
Exam By*

**Sep
20**

Spring Exams: May 2-14, 2022

Exam App
Window Opens

**Nov
1**

Apply
By

**Feb
14**

Apply w/Late
Fee By

**Feb
28**

Schedule
Exam By*

**Apr
4**



NIGP-CPP Certification

Application, Registration, and Payment are Now Open for November Testing

The NIGP-CPP is a forward-focused certification program that examines the essential competencies required of today's procurement professionals and leaders.

Choice, Flexibility & Multiple Paths

The NIGP-CPP program offers choice, flexibility, and multiple eligibility paths to earn your certification. Review the ELIGIBILITY PATHS to determine which one is best for you.

Please read the NIGP-CPP CERTIFICATION HANDBOOK before you apply and register
It's your essential source of NIGP-CPP information and contains everything you need to know to evaluate the program and complete the certification requirements.

What Successful Certificants Are Saying

"I encourage colleagues to pursue this worthwhile program, in order to attain the credibility and pride that comes with being credentialed."

Danny Mays, NIGP-CPP, CPPO, CPPB, CPSM, Director of Procurement,
Maryland Department of General Services, Office of State Procurement

"NIGP-CPP Certification! ...one more way to enhance the profession."

Joan Schouten, NIGP-CPP, MBA, CPIM, CPPO, CPPB, Purchasing Division Manager,
City of St. Charles, IL

[READ MORE](#)

CONGRATULATIONS TO OUR STARS

NEW NIGP-CPP CERTIFICANTS



Certified Professional	Certification	Agency
Charlita Diggs-Randle, CPPB	NIGP-CPP	Franklin County Children Services
Melissa Wilson, CPPB	NIGP-CPP	City of Dayton
Wendy Seri, CPPB	NIGP-CPP	Ohio Department of Insurance

NIGP FREE WEBINARS

Webinar Recordings

NIGP hosts over 30 webinars a year on key topics, best practices and issues of relevance to the public procurement professional. These webinars are FREE to members. You can attend the workshop live or take advantage of Webinar Recordings and watch at your convenience.

One contact hour may be earned by watching a Webinar Recording. Registration for a Webinar Recordings can be for an individual or for a group. Recorded Webinar topics include:

Technology	Protests
Sustainability	Cybersecurity
Evaluation Methods	Fraud
Leadership	Relationship Management
Benchmarking	Negotiations
Market Research	Reverse Auctions
Spend Analysis	Certification
Cooperatives	Construction
Specifications	Audits
Utilities	GASB/Lease
Bonds	COVID-19
CFR 200/Uniform Grant Guidance/UGG	Risk
Bid	Content Corner

Take the opportunity to expand your knowledge and skills with the Free Webinar Recordings. You can search all the possibilities available to you at [NIGP Webinar Recordings](#).

NIGP RFP Learning Lab Series Back by Popular Demand

A 10-part series based on the recently revised Global Best Practice - *Request for Proposals*.

Join presenters for an interactive learning adventure into the world of RFPs. Get insights, strategies and real-world advice that you can implement at your entity.

Attend one or attend all - this is a learning experience you don't want to miss. **SEATING IS LIMITED.**

\$79 NIGP MEMBERS

\$179 NON-MEMBERS

CONTACT HOURS: 2.0 | CEUs: .2

INTRODUCTION TO REQUEST FOR PROPOSALS

How do you define an RFP? How does an RFP differ from other solicitation methods? This session explores the theory of RFPs and why they are essential to public procurement.

[OCTOBER 5](#) | 12:30PM - 2:30PM (ET)

NOT ALL RFPs ARE THE SAME

One size does not fit all. There are different types of RFPs. Can you name them? Learn about the various types and discover which is best suited for the desired outcome. Plus, gain an understanding of evaluation criteria and methodologies.

[OCTOBER 5](#) | 3PM - 5PM (ET)

COMMUNICATION/ENGAGEMENT WITH SUPPLIERS

Did you know you can engage with suppliers during the procurement process? Supplier engagement can provide tremendous value to both the supplier and entities. Learn how you can develop an effective communication plan.

[OCTOBER 19](#) | 12:30PM - 2:30PM (ET)

THE IMPORTANCE OF FLEXIBILITY AND ORGANIZATION

Navigating and understanding the sections of an RFP document can be overwhelming. Learn the benefits of a well-crafted RFP and the importance of built-in flexibility to adapt the format to reflect the procurement strategy.

[OCTOBER 19](#) | 3PM - 5PM (ET)

[DOWNLOAD THE COMPLETE RFP SERIES FLYER](#)

NEW COMMITTEE CHAIR APOINTED

After several years of chairing CO-OPP's Intergovernmental Cooperative Purchasing Committee (ICPC) Sean Fouts, CPPO is turning the reins over to Barbara Colebank. The Board of Trustees appreciates all the work Sean has put into chairing this committee and welcomes Barbara to the Board.

Barbara is a Procurement Analyst with the Solid Waste Authority of Central Ohio. Join the ICPC committee and lend a helping hand to Barbara.



UPCOMING EVENTS

Scheduled Virtual Classes

- ✓ **Core Certificate: Foundations of Leadership**
September 20 - 21, 2021 8:00 - 5:00
- ✓ **Specialization Certificate: Technology Procurement**
October 18 - 20, 2021 8:00 - 5:00
- ✓ **Competency Module: Market Analysis and Forecasting**
December 6, 2021 8:00 - 5:00

See the Full Schedule of Events at:

<https://www.coopp.org/insidepages/meetings/>

Mackenzie Nickell, Education Chair
education@coopp.org

Virtual Meetings

- **September 23, 2021 - General Membership Zoom Meeting**
9:00 a.m. - 12:00 p.m.
- **October 6, 2021 Board Meeting**
9:00 - 10:30 a.m.
- **November 3, 2021 Board Meeting**
9:00 - 10:30 a.m.
- **November 18, 2021 Annual General Membership November Brunch**
Boat House
9:00 a.m. - 12:00 p.m.
- **December 1, 2021 Board Meeting**
9:00 - 10:30 a.m.



Ethical procurement prohibits breach of the public's trust by discouraging a public employee from attempting to realize personal gain through conduct inconsistent with the proper discharge of the employee's duties.

National Institute of Governmental Purchasing, Inc. (2011). Public Procurement Dictionary of Terms. Herndon, VA: NIGP

SHARE

YOUR

STORY

Do You Have a Procurement Story or Question?

The newsletter would like to share your story!
We encourage you to suggest a topic, ask a question or provide feedback.

Submit your contributions to:
publicrelations@coopp.org

All About Our Members



Welcome New Members

James Estep – Ohio Department of Medicaid

Conner Haley - Ohio Dept. of Administrative Services, Office of State Purchasing

Jansen Plesich - Ohio Dept. of Administrative Services, Office of State Purchasing

Brad Ratliff - Ohio Dept. of Administrative Services, Office of State Purchasing

Michael Stedman - Ohio Dept. of Administrative Services, Office of State Purchasing

Megan Wampler - Ohio Dept. of Administrative Services, Office of State Purchasing



Members On the Move

Dan (Danny) Yates, CPPB joined the Ohio Department of Health as an IT Procurement Manager.

Karen Murphy, a past secretary of CO-OPP has made her way back to Ohio and recently joined the Ohio Department of Medicaid.

Thank You Member Volunteers

It takes many volunteer hours for CO-OPP to provide services to our chapter members. The chapters members appreciate all who provide the gift of their time and skills.

Cindy Collins
Robin Cook
Jennifer Dammeyer
Charlita Diggs-Randle
Alice Ewing
Kellie Johnson
Javon Lewis

Paul Maragos
Susan Popp
Charlie Rosol
Kelly Sanders
Mary Schillig
Terry Spiropoulos
Maureen Studer

Terri Villavicencio
Kelli Whalen
Adam Williamson
Robin Wilson
Beverly Yount
Leah Zuck
Gretchen Adkins

Deborah Bryan
Lori Byrd
Barbara Colebank
Janelle Collier
Donna Davies
Sean Fouts
Mary Harper

Barbara Johnson
Mark Later
Mo McGuire
Mackenzie Nickell
Thomas Patterson
Rosemary Reid
Jean Stephenson



In the spotlight **Someone You Should Know**



Kellie with her grandmother

Kellie Johnson, CPPB has been a member of CO-OPP since 2012, when she was employed as a State Purchasing Specialist for the Ohio Department of Administrative Services (DAS), Office of Procurement Services. At DAS she quickly rose to the position of Procurement Manager in 2016.

Kellie has shared the value of her time and knowledge to the CO-OPP chapter through participation on the Board of Trustees and multiple committees, including the Program Committee, March is Purchasing Month, Membership Committee, and the Budget and Finance Committee. She was appointed as CO-OPP's Membership Chair in 2015. Her talents with numbers, spreadsheets and her computer savvy made for the logical nomination and subsequent election as CO-OPP's Treasurer in 2017. She is so respected in her role as treasurer and has been reelected as Treasurer in 2019 and in 2021. Kellie has proven to be a "true treasure" managing the financial assets and liabilities of our organization.

Kellie's career in the procurement/logistics field began in 1996 with GWS, a company which manufactured motorized sit stand stations. In addition to her employment at DAS she has also worked at Rolls Royce, Highlights for Children, White Castle and the John Glen International Airport. There was however a brief hiatus from Procurement in 2003 when she took to the air as a flight attendant with Mesa Airlines, operated by United Airlines. Kellie was stationed in Arizona, Nashville, Washington DC and Chicago during those three years of flying high. As most of our readers know, today she is employed at DAS as a Senior Business Transformation Analyst.



Kellie participates in training at Mesa Airlines

Outside of working Kellie's interest are gardening, growing and maintaining bonsai trees, arts and crafts, watching and cheering for her niece at high school volleyball matches. She is also completely devoted to her two rambunctious, handsome, and very protective canine companions, Bo and Mac.

Our gratitude and thanks to you Kellie, for your nine years of dedication to our organization.



Bo and Mac